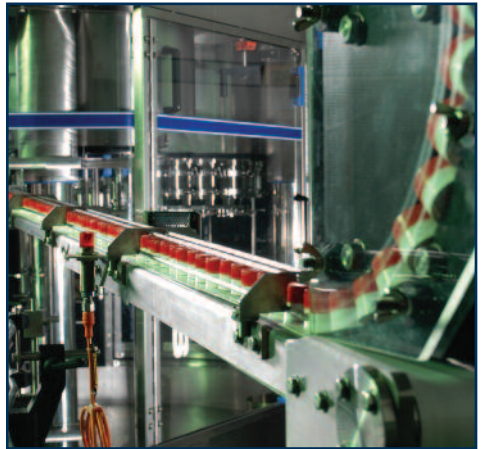
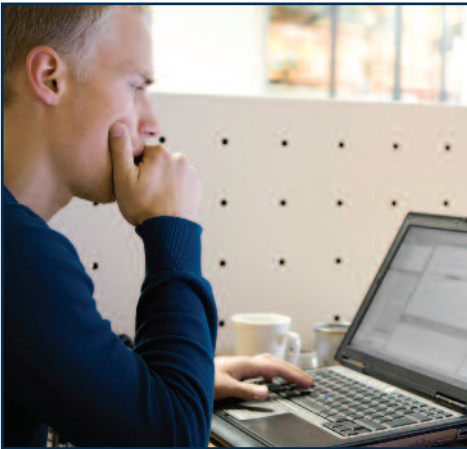


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# GCM

## GCM SYSTEMS, LLC

BUSINESS TECHNOLOGY SOLUTIONS



COMMITMENT • EXPERIENCE • SOLUTIONS

## **The GCM Difference**

**R**emaining competitive in today's business environment requires an efficient use of technology. Helping company's compete in the marketplace and enhance their bottom line is the most important mission of GCM. We provide the expertise and business acumen to help your business gain that extra edge for long-term success and growth.

Our difference is ingrained in every facet of our organization, culture and proactive response to your information technology needs. From the unparalleled expertise of our systems consultants to the wide range of services we provide, excellence is our goal and our mandate.

Hundreds of company's, many of them among the top performers in their industries rely on the skill and experience of GCM professionals. From needs assessments through ongoing technical support, our team helps clients maximize and optimize their use of technology. We stay ahead of the curve to enable clients to use the best software products available. Our team simplifies the transition and offers personalized services that minimize disruptions to business operations and employee work flow.

With client satisfaction as our driving force, we have chosen Sage MAS 90 ERP, Sage MAS 200 ERP, and Sage MAS 500 ERP fully integrated business management software packages, as the technology solution of choice. We're a service company; our software needs to serve as the ultimate solution to our clients' needs.

## MAS 90 ERP and MAS 200 ERP Software

Recommended by more CPAs than any other business management application in its class, Sage MAS 90 ERP offers a broad selection of feature-rich solutions, including accounting, financial reporting, distribution, manufacturing and e-business management. The software is widely recognized for its ease of use and its ability to empower customers with insightful information.



## SAGE MAS 90

Sage MAS 200 ERP offers all the functionality of Sage MAS 90 ERP, but incorporates all of the benefits of a client/server platform, including more efficiently distributed processing, high performance, enhanced data integrity and reliability, remote access support, and scalability.

### Core Financials

Maximize your productivity with these core modules—General Ledger, Accounts Receivable, Accounts Payable and Bank Reconciliation. They provide a solid foundation for all business activities.

*“With MAS 90 and MAS 200 Visual Integrator, you can import external data easily into the system eliminating time consuming keystroke entries.”*

### Distribution

Cut costs, build profits, and effectively manage your inventory. Use Sales Order, Purchase Order, and Inventory Management for a comprehensive distribution system

### Manufacturing

Increase efficiency through all stages of the production cycle. With Bill of Materials and Work Order Processing, you'll take complete control of the manufacturing process.

### Challenges:

**A major manufacturer had multiple entities, each of which had their own separate accounting systems and reporting requirements. The challenge to overcome with a new accounting system was to allow inter-company transactions within these legal entities and to allow a common “shared view” among all entities of the parent company’s inventory.**

## **Business Intelligence**

Use the new Business Insights Explorer to gain instant visibility across your business and turn data into actionable knowledge. Additional business intelligence tools designed to boost your business effectiveness include Business Alerts, Business Insights Reporter, Custom Office, F9 and Visual Integrator.

**SAGE MAS 200**

## **CRM**

Choose the CRM solution that's right for your company—from award-winning contact management to comprehensive sales force automation, marketing campaign tracking, and customer services management. Sage CRM solutions will help you push your customer service levels to new heights.

## **eBusiness**

Use the Internet so you can always be open for business. With e-Business Manager your customers can log-on and securely place an order directly into your Sage MAS 90 or 200 system.



## **GCM Case Study**

### **MAS 500 ERP Software:**

The GCM team implemented a MAS 500 system for the client with “ease of use” inter-company reporting as well as a shared inventory and inventory reporting from the parent company’s distribution warehouse. Additionally, the new MAS 500 ERP system allowed the company to utilize the MAS 500 inventory replenishment module resulting in a more “cost effective” total inventory ordering process.

## MAS 500 ERP Software

As the most powerful member of the accounting family of product, Sage MAS 500 ERP streamlines all your business functions across your enterprise, integrates your front and back office operations, and provides the big picture management insights you need to secure your company's successful future.



### **Core & Advanced Financials:**

Maximize your productivity with these core financial accounting software modules-General Ledger, Accounts Receivable, Accounts Payable, Cash Management, Multicurrency Manager, and Asset Accounting. The solid Sage MAS foundation of proven financial accounting software is your assurance of superior business performance in all your business activities.

## SAGE MAS 500

### **Wholesale Distribution:**

Cut costs, build profits, and manage your inventory like never before. Inventory Management, Sales Order, Purchase Order, and Warehouse Automation, make up a comprehensive menu of convenient operational and financial accounting software tools just for distributors.

### **Manufacturing:**

Sage MAS 500 manufacturing capabilities are designed for a variety of process and mixed-mode manufacturers. Modules such as Light Manufacturing, Advanced Manufacturing, MRP, Estimating, Engineering Management, Product Configurator, Shop Floor Control, and Advanced Planning and Scheduling, you can take control of your production, gain insight into your true manufacturing costs, and plan and maintain your raw materials.

*(continued)*

### **Result:**

**GCM and Sage Software helped this company lower their overall inventory levels by 25% resulting in a more lean and effective inventory supply. Additionally, each of the company's entities are able to budget, report and perform transactions that "rollup" to the parent company's financial statements. Executive management now has a strong, fully integrated ERP system that allows them to track financial and distribution information within all legal entities.**

## **MAS 500 ERP Software** *(continued)*

### **Time & Project Management:**

The unique ability to control projects with exceptional flexibility helps prevent cost overruns and generate bottom-line savings.

### **Customer Relationship Management:**

Sage MAS 500 enables a level of integrated customer relationship management (CRM) that equips you with the front-office capabilities necessary to manage the growing demands of business while enabling your salespeople with the tools they need in the field.

### **Business Intelligence:**

Sage Software specializes in insightful financial accounting software and business management solutions for mid-sized firms with 20 to 1,000-plus employees. A good system will capture data. But with tools such as Business Insights Explorer and Business Analyzer, Sage MAS 500 enables you to analyze and respond to business trends, maximize efficiency, and increase profits.

### **Customization:**

With Customizer and Application Framework, you can modify standard screens and forms to match your specific business process and improve staff productivity.

### **Human Resource Management:**

Human Resources and Payroll modules provides ways for the employees to view benefits and time-off balances, while management can access sensitive information through a secure environment.

## **GCM Consulting Services**

- Operational Reviews
- System Design
- Needs Assessment
- Hardware Procurement
- Software Procurement
- Software Training
- Custom Programming
- Networking Services
- Disaster Recovery Planning

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